

Message Text

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INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

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COMM/BIC/OED/OBOD/RECOHEN

STATE/AF/W/D/DKILLIAN

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R 150123Z NOV 75

FM SECSTATE WASHDC

TO AMEMBASSY NOUAKCHOTT

UNCLAS STATE 271075

E.O. 11652: NA

TAGS: BEXP, MR

SUBJECT: PRODUCT OPPORTUNITY - AMC JEEP T.O.

REF: NOUAKCHOTT 2275 AND PREVIOUS

1. SIPS GROUP OF USDOC HAS SPOKEN WITH DETROIT OFFICE OF A.M. CORP. COMPANY INFORMED US THAT THEY HAVE JUST LOCATED PREVIOUSLY ELUSIVE LETTER OF CREDIT. L/C WAS NOT RECEIVED BY AMC FROM BANKERS TRUST UNTIL OCT. 22. TELEXS REFERRED TO IN PARA 1 OF REFTEL HAVE NOT BEEN RECEIVED, POSSIBLY BECAUSE OF RECENT CHANGE IN TELEX NUMBER AT AMC. NEW TELEX IS 0235444. ALL SEVEN DIGITS SHOULD BE USED AS ANOTHER COMPANY APPARENTLY HAS SAME LAST SIX. ATTENTION SHOULD BE DIRECTED TO MR. PAUL HARDY.

PROBLEM NOW APPARENT IS THAT PRICE PREVIOUSLY QUOTED TO MOHAMED EL HARBA HAMODY IS APPROXIMATELY ONE YEAR OLD AND CAN NO LONGER BE CONSIDERED VALID. DETAILS OF NEW PRICE AND SUGGESTION AS TO HOW TO HANDLE DIFFERENTIAL HAS BEEN UNCLASSIFIED

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SENT TO HAMODY BY AMC.

2. DISCUSSIONS WITH AMC RE THEIR FUTURE COMMITMENTS IN MAURITANIA INDICATE THAT AMC WOULD BE INTERESTED IN ESTABLISHING DEALERSHIP. THEY HAVE SUGGESTED THAT, IF

HAMODY IS INTERESTED IN HAVING SUCH A DEALERSHIP, HE SHOULD SEND A WRITTEN PROPOSAL TO THE COMPANY WITH INFO SUCH AS PROJECTED SALES, INVENTORY CAPACITY, FACILITIES AVAILABLE, ETC. TO:

MR. ROBERT GUTTIERREZ
AMERICAN MOTORS CORP.
14250 PLYMOUTH ROAD
DETROIT, MICHIGAN 48232
INGERSOLL

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Event:
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Margaret P. Grafeld
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